

Welcome to Spire Manchester Hospital *in Didsbury*



Our Vision, Mission and Values

Our vision:

“To be recognised as a world class healthcare business”

Our mission:

“To bring together the best people who are dedicated to developing excellent clinical environments and delivering the highest quality patient care”

Our values

*Caring is
our passion*

*Succeeding
together*

*Driving
excellence*

*Doing the
right thing*

*Delivering
on our
promises*

*Keeping
it simple*

Spire Manchester Hospital

A 35 Year History

- 1981 Bupa Hospital Manchester opened
- Over 350 Consultants and 360 staff
- Limited by location:
 - Landlocked
 - Reputation
 - Inaccessible
- Limited by facility:
 - Capital hungry
 - Ageing estate
 - Inefficient configuration
 - Restricted car parking



Healthcare in Manchester

- Market value estimated £100m+
 - Currently take c20% market share
- Competitors:
 - BMI The Alexandra Hospital, Cheadle
 - Ramsay Oaklands Hospital, Salford
 - HCA The Wilmslow Hospital, Wilmslow
 - Distinct lack of investment
 - Focussing on NHS markets for growth
- “Devo-Manc”
 - Greater Manchester Combined Authority, Health & Social Care Devolution
 - £6bn health and social care budget
 - Control over spending, prioritising needs of 2.8m residents
 - No additional funding for secondary care



Manchester, a growing city

- Seen as a key regional hub, socially and commercially
- Population of 1.8m
 - 2nd fastest growing city in the UK, behind London
- Location, location, location
 - 88,000 people pass every day
 - Expanded catchment area
 - Major motorway networks
 - 3 major universities
 - Central to Manchester's teaching hospitals



Manchester, a growing economy

- Economic development
 - Large scale companies – international banks
 - Many firms relocating to Manchester – BBC, ITV
 - Mainly professional individuals
- Substantial infra-structure investment
- Manchester Airport
 - Major investment planned
 - 3rd busiest airport in the UK
 - International healthcare tourism

SPINNINGFIELDS

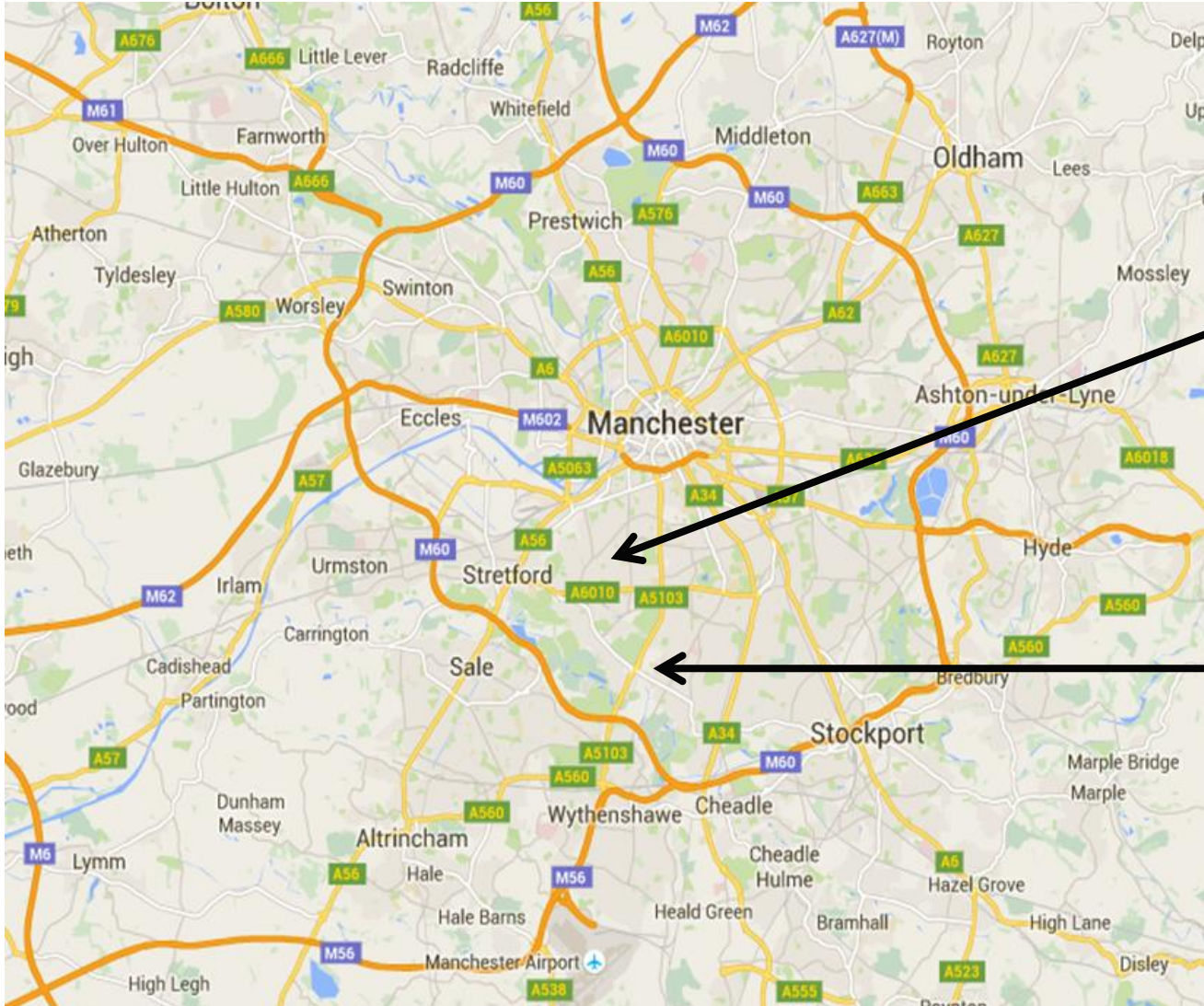
MediaCityUK
Manchester

Airport City Manchester
曼彻斯特空港城



Spire Healthcare

Why make a 3 mile move?



Whalley Range Site

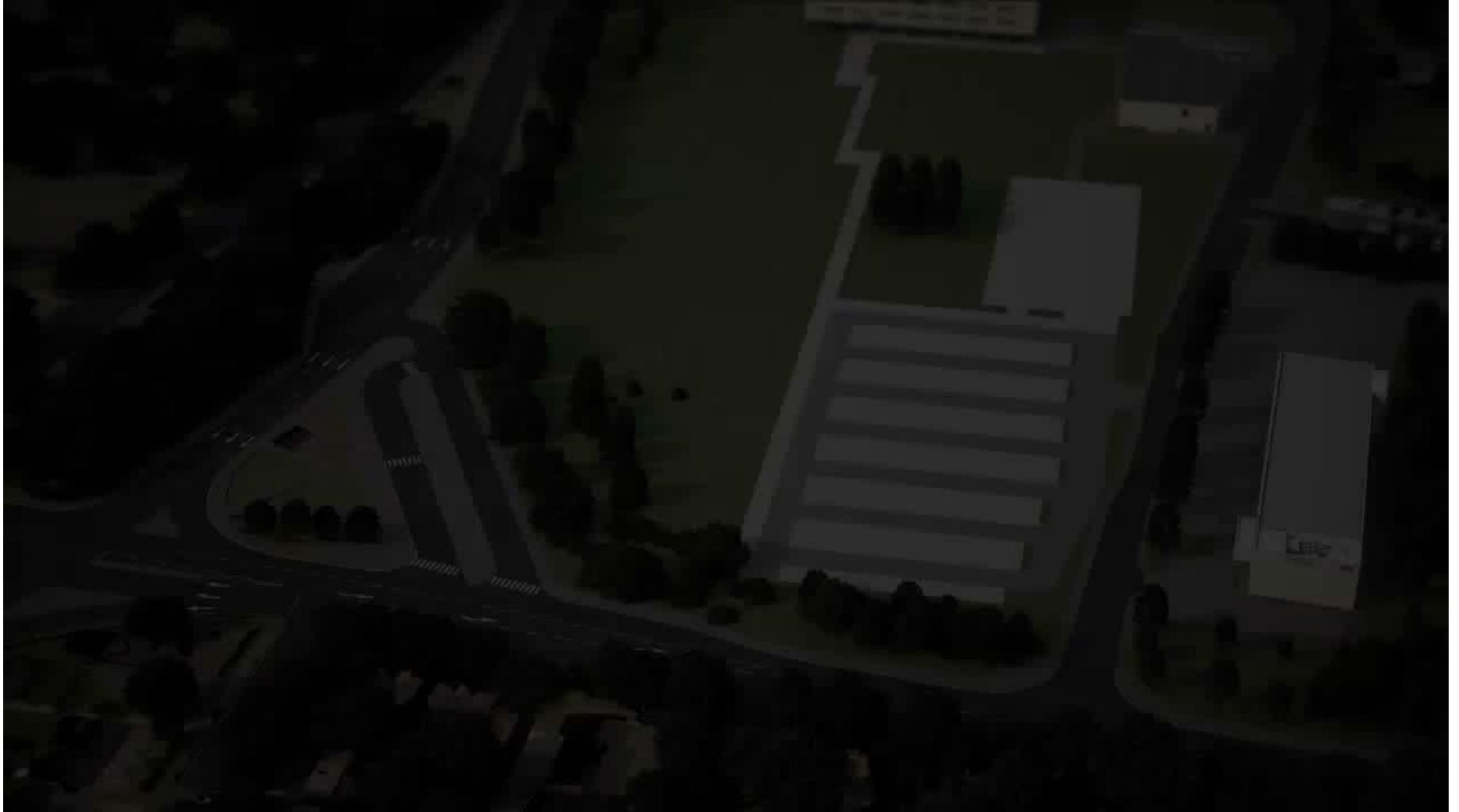
Didsbury Site -
accessible to
Manchester's
affluent suburbs

Building Didsbury

- 19 February '15 - Planning permission granted
- 16 April '15 – Ground breaking, build begins
- 20 October '15 – Topping out ceremony
- 19 December '16 – Handover of building
- 23 January '17 – Opened on schedule and on budget



Building Didsbury



- Commissioning Inspection 16th & 17th January
 - Assessing ‘Safe’ and ‘Well Led’ domains as a primary focus
- ‘Safe’ we needed to evidence:
 - All staff completed site induction and had training plans in place
 - Staff received adequate training to use new equipment, processes and protocols
 - Equipment checked (recalibrated where required) after move
 - H&S environmental risk assessments in every department
- ‘Well Led’ we needed to evidence:
 - Robust departmental move plans, with clear roles and responsibilities for staff
 - Patient pathways rehearsed, understood and risk assessed
 - Policies, procedures, work instructions updated to reflect new ways of working

Spire Manchester Hospital

£70m Investment



- Spire Healthcare's flagship hospital
- 6 laminar flow theatres (one hybrid)
- 71 rooms (day surgery and inpatient)
- 6 bed dedicated Paediatric Unit
- 5 bed Critical Care Unit (Level 3)
- Medical conference and education centre
- Fantastic transport networks: road, rail, tram, bus, cycle, plane

Technologically Advanced

- 4k Theatres
 - Arthrex
 - Live broadcast from theatres to education and conference centre
- CT Scanner
 - First in UK, only five in the world
 - Complete body scan in 5.5 seconds
- Critical Care Unit
 - Future-proofed
 - Paperless capability
 - ITU offering
- Environmentally sustainable
 - Solar panels generate 15% of energy
 - Energy efficient building management system



Official Opening

- 6th March 2017
- Sir Howard Bernstein, outgoing Chief Executive
- Labour controlled Manchester City Council



Why Spire Manchester?

Spire Manchester Hospital	Our Competitors
Siemens Hybrid Theatre	Lower specification Phillips
Purpose built Critical Care Unit	Modified environment
Dedicated Paediatric Unit	Modified environment
CT Scanner	Old technology
State of the art building	Rambling, ageing estate
Conference & Education Centre	Not available
Accessible location and parking	A real challenge

The Opportunity

- Optimum accessible location
- Growing insured professional population
- Close to affluent southern suburbs
- Close to airport to access incoming foreign patients
- Pressures in local NHS market
- Self pay growth for quality care
- Opportunity to take on dominant local provider and expand market share
- First new substantive private hospital in Manchester in almost 15 years
- Significant increase in applications to hospital Medical Society
- Increased activity, complexity and recognition

Spire Manchester Hospital

A bold, exciting, strategic investment built on clinical excellence and a substantive growing market.

Thank you

Any questions?

