

# Operating costs and earnings analysis for Q2 21

	Q2 21 (£m)
Revenue	273.3
Clinical staff	(67.2)
Direct costs	(68.3)
Medical fees	(22.4)
<b>Cost of sales</b>	<b>(157.9)</b>
<b>Gross profit</b>	<b>115.3</b>
<b>Gross profit margin</b>	<b>42.2%</b>